

ABB – SME Working Capital Financing

Terms and tariffs of credit lines provided to legal entities and sole entrepreneurs

1	Terms & Conditions	
1.1	Currency	Armenian dram (AMD), US dollar (USD)
1.2	Nominal annual interest rate	<ul style="list-style-type: none"> ✓ Where loan maturity period is up to 6 months: minimum 16% - AMD, 14% - USD ✓ Where loan maturity period is 6 months to 1 year: minimum 18% - AMD, 16% - USD maximum 20% - AMD; 18% - USD
1.3	Annual interest rate applicable to unused part	0-2%
1.4	Liability/Collateral value	-
1.5	Period	1- 12 months
1.6	Manner of repayment	Monthly payment of interests; Repayment of the principal – subject to the traits of business
1.7	Amount	AMD 1,000,000 - 40,000,000 or equivalent amount in foreign currency
1.8	Fee for early repayment	In case of early repayment of loan /non-revolving credit line by half of the period (except when the repayment is made at the request of the Bank) - in the amount of 1,5% of the prepaid principal amount.
2	Bank fees	
2.1	Fee for application review	AMD 10,000
2.2	Fee for loan maintenance	0.5% of contracted amount, min AMD 15,000
2.3	Cashing out loan sums	As per Bank tariffs applicable for cashing out funds from account
3	Security	
3.1	Collateral	<ol style="list-style-type: none"> 1. In case of legal entities - personal warranty of the director and/or one of the owners holding 10% or more shares 2. In case of sole entrepreneurs - personal warranty of one of the members¹ of his/her family or of any other person
4	Requirements to borrower	
4.1	Borrower	A resident or non- resident legal entity and private entrepreneur
4.2	Requirements to borrower	<ol style="list-style-type: none"> a) At least 2 years’ business activity; b) Total number of days outstanding on credit commitments during the past 12 months must not exceed 24 days, c) There should not be any overdue liabilities as of the date of decision-making d) Absence of attachment on Account
4.3	Additional term	Financial indicators obtained after the analysis of the Borrower’s financial reports must meet the requirements of the Bank
5	Requirements to Guarantor	
5.1	Guarantor	Legal entity, private entrepreneur, natural person, who are registered in Armenia or NKR
5.2	Requirements to Guarantor	<ul style="list-style-type: none"> • A legal person, private entrepreneur with not less than 6 months of uninterrupted activity, and natural person aged 21-63, • There should not be any overdue liabilities (including for issued guarantees), • Total number of days outstanding on credit commitments during the past 12

¹ Family members are: father, mother, spouses, children, parents of spouses, grandmother, grandfather, sister, brother, brother/sister-in-law, niece, nephew

		months must not exceed 24 days (including for issued guarantees), (if the term of the Guarantor’s activity is less than 1 year, then the number of days outstanding on credit commitments should not exceed 2 days for each month from the date of actual activity, on a cumulative basis);
6	Additional terms	
6.1	Interest rate on overdue amount	Twofold amount of the settlement rate of the bank interest set by the Central Bank of RA
6.2	Penalty on overdue interest	0,13% per day